**Ten Principles of Learning**

1. We learn by doing.
2. We learn to do what we do and not something else.
3. Without readiness, learning is inefficient and maybe harmful.
4. Without motivation there can be no learning at all.
5. For effective learning, responses must be immediately reinforced.
6. Meaningful content is better learned and longer retained than less meaningful content.
7. For the greatest amount of transfer learning, responses should be learned in the way they are going to be used.
8. One’s response will vary according to how one perceives the situation.
9. An individual’s responses will vary according to the learning atmosphere.
10. One does the only thing one can do given the physical inheritance, background, and present acting forces.